

## CURRICULUM VITAE

1. **Family name:** Markoulakis
2. **First names:** Konstantinos
3. **Date of birth:** April 1<sup>st</sup>, 1969
4. **Nationality:** Greek
5. **Civil status:** Married, one son

6. **Education:**

Institution ( <i>from - to</i> )	Degree obtained:
University of Bristol (on academic scholarship) (1992-1993)	<b>LL.M. in International Law</b>
Université Libre de Bruxelles, Institut d'Etudes Européennes (1990-1992)	<b>Licence Spéciale en Droit Européen (Grande Distinction)</b>
University of Thrace, School of Law (1986-1990)	<b>Law Degree (First Class - Honours)</b>
Athens College (1976-1986)	<b>High School Diploma (with Distinction)</b>

7. **Language skills:** (1 - excellent; 5 - basic)

	Reading	Speaking	Writing	Diploma
Greek	1	1	1	Native speaker
English	1	1	1	Cambridge Proficiency (Grade A)
French	1	1	1	Supérieur II (Très bien)

8. **Membership of professional bodies:** Athens Bar Association, Athens College Alumni Association, A. Onassis Public Benefit Foundation Alumni Association
9. **Other skills:** Advanced computer literacy; Extensive negotiations skills and experience; Excellent communication, organisational and managerial skills.
10. **Present position:** *TMK Law Firm*: Managing Partner, *Public Properties Company SA*: Senior Legal Advisor.
11. **Years within the firm:** 2 and 10, respectively.
12. **Key qualifications:**

- **Extensive INOGATE institutional experience and involvement from the very early stages of development of the INOGATE Programme and the INOGATE Technical Secretariat**, including
  - the **TACIS-INOGATE 96.07** project involving the drafting of up-to-date comprehensive country reports on the legislation and the institutional structure of the energy sector, aiming at the elaboration of legislative amendment proposals in order for the regime governing interstate hydrocarbon transportation to become compatible between all 10 beneficiaries, which culminated in the signature of the **INOGATE Umbrella Agreement** by 22 states;
  - the **TACIS-INOGATE 97.04** project which concerned the further institutional development of the INOGATE Programme, including the **setup of the INOGATE Technical Secretariat**;
  - the **TACIS-INOGATE 98.01** project which concerned the feasibility study and at the negotiation and elaboration of the institutional, legal and contractual documents required for the establishment and operation of a **multi-modal oil transportation system** of a 10 Mt/yr capacity from Kazakh and Azeri sources to Georgian ports by a system involving railways, maritime transport and related port facilities;
  - the **EU-Ukraine Joint Expert Working Group** on the rehabilitation of the Gas Transit Network (within the framework of the INOGATE Technical Secretariat project), which made comprehensive policy recommendations;
  - the project "**Development of the Objectives of the INOGATE Programme in Romania**", which concerned the drafting of legislative amendments with the aim of attracting foreign investment in the energy sector;
- **Management experience of more than 12 years**, both in the context of
  - **private legal practice**
    - Markatos – Lamnidis Athens Law Firm: International Projects Department Manager (1996 – 2002) and Partner (1999 – 2002)
    - A. Tsironis & Associates Law Firm: Budapest Office Manager (2003 – 2004)
    - TMK Law Firm: Managing Partner (2013 – present)
  - **and INOGATE institutional projects**
    - INOGATE project 96.07: Legal Component Manager and Assistant Project Manager
    - INOGATE project 97.04: Head of the Legal Team and Assistant Project Manager

- INOGATE project 98.01: Head of the Legal Team and Assistant Project Manager
- Development of the Objectives of the INOGATE Programme in Romania project: EU Experts' Manager.
- **Extensive multi-country experience** in EU-funded institutional projects in the energy sector and other forms of consultancy services in Eastern and South-eastern Europe, Central Asia and the Caucasus countries **over the past 14 years:**
  - Albania
  - Armenia
  - Azerbaijan
  - FYR of Macedonia
  - Georgia
  - Kazakhstan
  - Kyrgyzstan
  - Moldova
  - Romania
  - Turkey
  - Turkmenistan
  - Ukraine
  - Uzbekistan.
- **Broad experience and background in** (see par. 14)
  - **Gas-oriented projects**
    - IFI Technical Assistance Fund for the Facilitation of Investments in Oil and Gas Projects
    - Harmonisation of Standards & Practices in the Gas Sector in Central Asia project
    - Pre-feasibility studies for developing the North-South gas transit interconnections in Caucasus and Central Asia
    - EU – Ukraine Joint Expert Working Group
    - INOGATE project 97.04
    - INOGATE project 96.07.
  - **Electricity-oriented projects**
    - HELLENIC TOURIST PROPERTIES SA renewable energy sources component of various ec-campings and eco-marinas
    - BIOSAR ENERGY SA solar power projects of a total capacity of more than 50 MWp
    - SAMMIA ENERGY Ltd. photovoltaic parks project.
  - **Major infrastructure projects**
    - EBRD Giurgiulesti Oil Terminal project
    - EBRD Poti Grain Terminal project
    - HELLENIC TOURIST PROPERTIES SA Parnassos ski resort, Flisvos Marina, Zea Marina, Faliron Marina, Vouliagmeni Marina, Alimos Marina, Corfu Casino, and other tourism infrastructure projects of a total value exceeding € 250 million.
- **Active involvement in organising capacity-building strategies and activities** (see par. 14)
  - EBRD Poti Port Grain Terminal Project
  - INOGATE institutional projects 97.06 – 97.04 – 98.01
  - Development of the Objectives of the INOGATE Programme in Romania project
  - Serbian Energy Regulatory Authority project
  - EU – Ukraine Joint Expert Working Group
  - Greek PPP Special Secretariat setup.
- **Experience in the provision of high-level policy advice**
  - INOGATE institutional projects 97.06 – 97.04 – 98.01
  - Development of the Objectives of the INOGATE Programme in Romania project
  - EU – Ukraine Joint Expert Working Group
  - Greek PPP Law drafting and PPP Special Secretariat setup
  - Ukrainian – European Policy and Legal Advice Center V project.
- **Proven creative, efficient, organised, pro-active and result-oriented approach.**

**13. Specific (on-site) experience in the project region:**

Country	From - to
Armenia, Azerbaijan, Georgia, Ukraine	1996 - 2010
Kazakhstan	1996 - 2001
Kyrgyzstan, Turkmenistan, Uzbekistan	1996 - 2000
Moldova	1995 - 2000

#### 14. Professional experience relevant to the project

Date (from-to)	Location and budget	Company & reference person (name & contact details)	Position	Description
08 / 2013 - present	Greece (N/A)	TMK LAW FIRM, Elias TOMBROS, Founding Partner (tel: +30 210 8220700)	Man- aging Partner	<b>TMK (Tombros – Markoulakis - Karatzas) LAW FIRM</b> ( <a href="http://www.tmk-law.gr">www.tmk-law.gr</a> ) currently employs 7 lawyers, most of whom hold postgraduate degrees in various fields and have significant experience and track record in the provision of legal advice and in litigation, both domestically and internationally. The firm specializes in corporate and investment matters, infrastructure and PPP projects (mainly energy and telecom), commercial law and civil litigation. <b>The expert</b> is the <b>Managing Partner</b> of the firm, handling issues such as recruitment of firm personnel, client development and business promotion, standardisation of procedures, and daily operations. Moreover, within the context of private client services (for example, handling of complex litigation cases, setup of investment schemes, etc.), the expert has <b>managed multi-disciplinary teams of experts</b> , being responsible for their co-ordination and the final deliverables to the client.
06 / 2005 - present	Greece (N/A)	PUBLIC PROPERTIES COMPANY, Mr Dimitris DIMITRIOU, Managing Director (tel: +30 210 3339510)	Senior Legal Advisor (in- house)	The company manages the bulk of the <b>real estate assets of the Hellenic Republic</b> , mainly using long-term lease and concession agreements. <b>The expert</b> was initially engaged as a <b>special legal advisor to the Managing Director</b> of the company on issues of major infrastructure development, public-private partnerships and EU competition and state-aid law, and was later retained as an in-house advisor on the above issues, as well as on institutional and legal project structuring, international public tenders, settlement of disputes and “green” project development. In that context, he has <b>managed internal multi-disciplinary project teams and co-ordinated with external counsel and competent high-level State authorities, and he has been instrumental in the setup and operation of a novel electronic auction process for the sale of real estate assets with maximum flexibility, visibility, transparency and efficiency.</b>
03 / 2003 - 06 / 2004	Hungary	A. TSIRONIS & ASSOCIATES, Mr Anastasios Tsironis, Managing Partner (+30 210 3390843)	Buda- pest Office Manager	<b>The expert</b> negotiated, structured and instituted a joint venture between several distinguished Hungarian lawyers and A. Tsironis & Associates. The law firm <b>DARÁZS, SZABÓ &amp; TÁRSAI ÜGYVÉDI IRODA / TSIRONIS &amp; ASSOCIATES</b> was formed and registered with the Budapest Bar Association. Through regular contact and extended visits, the expert designed and established standard operating procedures, <b>managed the Greek lawyers of the joint firm</b> , oversaw business development and tender preparation, and provided legal services to major clients in Hungary and Greece.
07 / 1995 - 03 / 2002	Greece	MARKATOS LAMNIDIS ATHENS LAW FIRM, Mr Thomas LAMNIDIS, Senior Partner (tel: +30 210 7264500)	Manager of the Int'l Projects Dept. (1996) - Partner (1999)	<b>MARKATOS – LAMNIDIS ATHENS LAW FIRM</b> was a pioneer among Greek legal firms in its active and successful involvement in EC-funded technical assistance projects, first and foremost of which was the <b>INOGATE Programme</b> . <b>The expert</b> had a key contribution in the development of the firm’s international business in that respect, which led to his becoming the <b>Manager of the International Projects Department</b> (1996) and, later (1999), also a full partner. Said Department handled, apart from technical assistance projects, several major projects of Greek investors abroad (most notably Georgia, Moldova, Romania, Albania and Bulgaria) as well as projects of foreign clients in Greece. <b>The Department grew rapidly, becoming the mainstay of the firm until the latter’s dissolution in 2002.</b> The expert provided overall co-ordination and management of the firm’s input, personal expert input, tender preparation, client development, <b>organisation of several specialized workshops</b> , numerous international missions, etc.

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02 / 2011 - present	Greece (€ 980,000+)	SAMMIA ENERGY Ltd., Ms Inna Kalinovskaya, Director (tel: +30 698 4427761)	Legal Advisor	Within the framework of private law practice, <b>the expert</b> handled a project for the creation of (initially two and probably more) <b>photovoltaic parks</b> in Greece by a Russian investor, from concept and project structuring through licensing and construction. Electrical power production began in October 2011.
09 / 2008 - 08 / 2012	Greece (N/A)	BIOSAR ENERGY SA, Mr Edward Sarantopoulos, Managing Director (tel: +30 210 8185200)	External Legal Counsel	<p><b>BIOSAR ENERGY SA</b> is the major <b>renewable energy sources</b> (RES) component of the largest construction group in Greece, ELLAKTOR SA, and has completed (2011) solar power projects of a <b>total installed capacity exceeding 100 MW</b>, making it one of the most successful solar power actors in SE Europe. <b>The expert</b> has provided advice on <b>project structuring, construction and licensing</b> of several major solar power projects, including:</p> <ul style="list-style-type: none"> <li>▪ Kalipetrovo (Bulgaria) – 3.86 MWp</li> <li>▪ Aprilia (Italy) – 8 MWp</li> <li>▪ Viterbo (Italy) – 5 MWp</li> <li>▪ Spata (Attica Prefecture, Greece) – 8.05 MWp</li> <li>▪ Revenia (Viotia Prefecture, Greece) – 7.5 MWp</li> <li>▪ Thiva (Viotia Prefecture, Greece) – 4.99 MWp</li> <li>▪ Pournari (Viotia Prefecture, Greece) – 1.25 MWp</li> <li>▪ Lehena (Ilia Prefecture, Greece) – 3.2 + 4.95 + 2.19 MWp.</li> </ul>
08 / 2010 - 10 / 2010	Ukraine (€ 2,491,000)	KLC LAW FIRM, Mr Thomas LAMNIDIS, Vice President (tel: +30 210 7264500)	Non-key Legal Expert	Within the framework of the <b>“Ukrainian – European Policy and Legal Advice Center”</b> (UEPLAC V) project, <b>the expert</b> performed a comprehensive survey of international practice concerning registration of immovable property and intellectual property rights and a review of the related Ukrainian legislation was drafted and <b>submitted to the Cabinet of Ministers</b> , culminating in proposals for <b>legislative reforms</b> on these key issues affecting, among others, <b>foreign investments</b> and <b>infrastructure development</b> .
04 / 2008 - 11 / 2009	Kazakhstan, Kyrgyzstan, Uzbekistan, Turkmenistan (€ 1,356,000)		Internal quality reviewer of project’s legal input	<p>Within the framework of the EC TACIS Project <b>“Harmonization of Standards &amp; Practices in the Gas Sector in Central Asia”</b>, the expert performed internal quality review on the contractor’s input concerning:</p> <ul style="list-style-type: none"> <li>▪ GAP analysis of local and GOST standards and <b>international standards</b> (CEN &amp; ISO) for the gas sector</li> <li>▪ the preparation of a <b>Road Map and an Action Plan for the introduction of EU/international standards</b> for gas pipelines and gas metering;</li> <li>▪ proposals for joining <b>CEN Technical Committees</b> and membership requirements;</li> <li>▪ review of EU legislation related to gas pipelines and metering stations;</li> <li>▪ drafting of amendments to the legal and regulatory framework.</li> </ul>

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12 / 2005 - 04 / 2008	Moldova, Belarus, Ukraine, Georgia, Armenia, Azerbaijan, Kazakhstan (€ 2,620,000)	KLC LAW FIRM, Mr Thomas LAMNIDIS, Vice President  (tel: +30 210 7264500)	Key Legal Expert	<p>The <b><i>"IFI Technical Assistance Fund for the Facilitation of Investments in Oil and Gas Projects"</i></b> was designed as a facility under the <b>INO GATE Programme</b> to provide specialist legal, financial, technical and environmental expertise to EBRD and other IFIs for developing bankable projects in the oil and gas sectors (later extended to cover the electricity sector, as well) in 6 countries in order to perform pre-investment, project assessment and development work and compile <b>bankable documentation</b> for specific energy projects. <b>The expert</b> provided <b>key legal input</b> on:</p> <ul style="list-style-type: none"> <li>▪ the <b>750kv Rivne – Kyiv Substation High-Voltage Transmission project (Phases I and II) in Ukraine</b>, involving the environmental review of the proposed project;</li> <li>▪ the <b>Ukrtransnafta Rehabilitation of Oil Transport Network project in Ukraine</b>;</li> <li>▪ the <b>Market Analysis of the use of Compressed Natural Gas in the transport sector of Ukraine</b>;</li> <li>▪ the <b>Reconstruction and Modernisation of the Abovyan Underground Gas Storage facility in Armenia</b>, which involved the review of domestic legislation and applicable technical standards and the identification of legal and technical barriers;</li> <li>▪ the analysis of the business plan of the <b>AEGAS Liquefied Petroleum Gas Transshipment Terminal at the Port of Kerch in Ukraine</b>;</li> <li>▪ the <b>comprehensive legal report on the procurement procedures of JSC UkrTransNafta in EBRD/EIB-funded projects</b>;</li> <li>▪ the <b>Feasibility Study of a Trans-Caspian Black Sea Gas Corridor (Phases I and II)</b>, involving pipeline and other modes of inland and maritime transport and related infrastructure from Kazakhstan / Turkmenistan across the Caspian Sea to Azerbaijan and Georgia and then through the Black Sea to Europe. Specific tasks under this extensive study included: <ul style="list-style-type: none"> <li>- <b>review of the legal regime</b> of the various international segments of the proposed multi-modal transport system (<b>Caspian and Black Seas, Bosphorus Straits</b>);</li> <li>- <b>review of the domestic legislation of eight potentially involved states</b> (Kazakhstan, Azerbaijan, Georgia, Turkey, Romania, Bulgaria, Greece, Ukraine) in relation to <b>gas transit</b>, international / regional transport and transit agreements, port infrastructure and licensing regime, in order to identify potential legal project breakers for the proposed gas transit system;</li> <li>- financial, economic, environmental and legal analysis of the gas corridor;</li> <li>- <b>gas market forecast and gas development strategy</b> to evaluate the necessity of the corridor;</li> <li>- <b>elaboration of the legal and financial structure</b> of the corridor project.</li> </ul> </li> </ul>

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08 / 2006 - 12 / 2007	Armenia, Azerbaijan, Georgia, Turkmenistan (€ 1,576,500)	KLC LAW FIRM, Mr Thomas LAMNIDIS, Vice President (tel: +30 210 7264500)	Internal quality reviewer of project's legal input	<p>The EC Tacis Project <b><i>“Pre-feasibility studies for developing the North-South gas transit interconnections in Caucasus and Central Asia”</i></b> aimed to identify the most promising gas transit routes from Southern Caspian Basin to the EU neighboring countries and to elaborate pre-feasibility studies on a master plan for upgrading and extending the identified routes, in order to enhance the safety and security of energy supply within the region and to Europe. <b>The expert</b> provided internal quality review on:</p> <ul style="list-style-type: none"> <li>▪ the <b>elaboration of a pre-feasibility study</b> for enhancing and extending the existing gas transit interconnections in Caucasus and Caspian Basin regions;</li> <li>▪ the <b>elaboration of gas market forecasts</b>;</li> <li>▪ the <b>legal review of documents</b>;</li> <li>▪ the <b>review of legal and regulatory issues</b> related to gas transit.</li> </ul>
02 / 2005 - 05 / 2005	Serbia (€ 1,583,500)	IKRP ROKAS AND PARTNERS, Prof. Dr. Ioannis Rokas, Managing Director (tel: +30 210 3616816)	Short- term Int'l Expert	<p>The <b><i>“Creation and Operation of the Serbian Energy Agency”</i></b> project aimed at establishing and operating in Serbia an autonomous regulatory agency for the energy sector by providing overall <b>capacity-building</b> services (advice and training) on management, tariff methodologies, energy licensing and permits, development of liberalised energy markets (in line with EU directives), and energy secondary legislation. <b>The expert</b> provided input on licensing, permits and compliance issues.</p>
01 / 2005 - 05 / 2005	Greece (N/A)	MINISTRY OF ECONOMICS, Dr Leonidas KORRES, Special Secretary for PPP (tel: +30 210 337 5750)	Legal Advisor	<p><b>The expert</b> participated in the committee <b>drafting the Greek Law on Public-Private Partnerships</b> (PPP). Apart from his drafting input, the expert assisted in the <b>capacity-building for the nascent PPP Special Secretariat</b> by providing a full analysis of the PPP project pipeline, a proposal for the structure of the Secretariat and its interface with public administration and potential investors, a list of templates, a presentation of international PPP experience, etc.</p>
05 / 2003 - 09 / 2003	Greece (N/A)	HELLENIC TECHNOLOGY TRANSFER CENTER SA, Dr Lambros PYRGIOTIS, Managing Director (tel: +30 210 9210935)	External Legal Counsel	<p><b>The expert</b> provided advice regarding the approval by the General Directorate for Competition of the European Commission of the <b><i>“High-Technology Venture Capital Fund” state aid scheme of the Ministry of Development, General Secretariat for Industry</i></b>. This Fund was oriented towards participation in target enterprises which were: SMEs in their start-up or other early stages, <b>active in high-technology sectors</b> (ie. aviation, computer and automated business environment, communication technology, lasers, micro-organisms and genetic engineering, semiconductors) and/or innovation-reliant, in the sense that they based their competitiveness on innovative ways of positioning in the market, focusing either on technological innovation or on business model and presentational innovation.</p>

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02 / 2003 - 07 / 2003	Ukraine (N/A)	HILL INTERNATIONAL Mr. Raouf GHALI President, Project Mgt Group (tel: +30 210 6105171)	Legal Expert	<p>Within the framework of <b>the INOGATE 98/99.04 project “Follow-Up to the INOGATE Support Group”</b>, an <b>EU-Ukraine Joint Experts Working Group (JEWG)</b> was formed to propose measures (including <b>legislative amendments</b>) for the reform of the natural gas transit system of Ukraine in order to achieve the rehabilitation required for the reliable function of the network in the mid- to long-term future. <b>The expert</b> prepared a comprehensive report on the best international practices in the <b>unbundling</b> of state-owned utility enterprises, reviewed the current legal regime of the Ukrainian gas transit infrastructure, contributed in the drafting of a comprehensive report on various scenarios for the reform of the gas transit system and assisted in the drafting of various reports.</p>
11 / 2001 - 11 / 2002	Greece (N/A)	MINISTRY OF DEVELOPMENT, Ms Evangelia SOFOULI, R&D Director (tel: +30 210 7713480)	External Legal Counsel	<p><b>The expert</b> was engaged to provide urgent advice for the approval by the General Directorate for Competition of the European Commission of several <b>state aid schemes</b> of the Ministry which were suspended for more than a year due to legal deficiencies, including:</p> <ul style="list-style-type: none"> <li>▪ Technobrokerage: networking of technology and innovation transfer service providers;</li> <li>▪ Identification and Use of Research Results through the Establishment of New Enterprises (Spin-Off);</li> <li>▪ Provision of infrastructure for the further development and demonstration of innovative methods, products or services in order to demonstrate their technical or economic viability;</li> <li>▪ Programme for the Development of Industrial Research by New Enterprises;</li> <li>▪ International Co-Operation in Industrial Research;</li> <li>▪ Research and Technological Development Consortia in Sectors of National Priority;</li> <li>▪ Programme for the Development of Joint Research Laboratories;</li> <li>▪ Programme for the Introduction and Encouragement of the Future Occupation of Secondary Education Pupils with New Technologies and Technological Civilisation.</li> </ul> <p>Through the expert’s <b>efficient and pro-active intervention</b>, which included several missions to Brussels, all schemes were conformed to CSF and state aid rules and were approved by the Commission within two months.</p>

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01 / 2001 - 06 / 2001	Romania (€ 285,306)	MARKATOS LAMNIDIS ATHENS LAW FIRM  Mr Thomas LAMNIDIS, Senior Partner (tel: +30 210 7264500)	EU Experts' Manager - Assistant Project Manager	<p><b><u>The PHARE Project RO 9805.01.01-02 "Development of the Objectives of the INOGATE Project in Romania"</u></b> aimed at the <b>harmonisation of the Romanian legislation and administrative practice in the energy sector, including gas, with the EU legislation and the international commitments of Romania</b>. Following close co-operation with all stakeholders (regulatory authorities, several ministries, IFIs and energy-sector enterprises), a comprehensive report and <b>draft legislative texts</b> were produced (and later adopted), leading to the project being acknowledged as one of the most successful PHARE projects to that date. The project had another, albeit indirect, successful output: largely thanks to the contractor's proposals and support activities in close co-ordination with the European Commission and the European Delegation in Romania, a series of agreements signalling <b>the commencement of the Constanta - Omisalj Oil Pipeline project</b> were signed between the competent state authorities and commercial entities of the three states involved, ie. Romania, the Federal Republic of Yugoslavia and Croatia. <b>The expert</b>, apart from his key legal input, <b>managed the overall implementation of the project</b>, residing for considerable periods in Bucharest, regularly liaising with local experts and stakeholders, drafting project reports and organising the project's workshop.</p>
08 / 2000 - 08 / 2001	Georgia, Azerbaijan, Kazakhstan (€ 1,000,000)	MARKATOS LAMNIDIS ATHENS LAW FIRM Mr Thomas LAMNIDIS, Senior Partner (tel: +30 210 7264500)	Head of the Legal Team - Assistant Project Manager	<p><b><u>The INOGATE 98.01 Project "Multi-modal Oil Transportation System"</u></b> aimed at the drafting of a <b>feasibility study</b> and at <b>the negotiation and elaboration of the institutional, legal and contractual documents</b> required for the establishment and operation of a Multi-modal Oil Transportation System of a 10 Mt/yr capacity from Kazakh and Azeri sources to Georgian ports in the Black Sea through an <b>integrated transportation system</b> involving railways, maritime transport and related port facilities. During the course of the project, in close co-ordination with the European Commission, the contractor developed and lobbied with Greek authorities the concept of the Southern Gas Corridor, and more particularly the <b>interconnection of the gas networks of Turkey, Greece and Italy (TGI)</b>. <b>The expert managed the legal team, functioned as assistant Project Manager</b> and provided legal input on:</p> <ul style="list-style-type: none"> <li>▪ the <b>analysis of the institutional and regulatory issues</b> regarding the proposed multi-modal system in the beneficiaries;</li> <li>▪ the <b>drafting of institutional and contractual documents</b> on the interstate and commercial levels;</li> <li>▪ the assistance to the Trilateral Working Group (Greece-Turkey-European Commission) which <b>initiated the establishment of the TGI (Turkey-Greece-Italy) gas pipeline currently under development</b>;</li> <li>▪ the <b>gas demand analysis and gas market forecast</b> in view of negotiations between Greece and Turkey for the Greece-Turkey interconnection project</li> <li>▪ the <b>analysis of institutional and regulatory factors</b> affecting the implementation the TGI pipeline project.</li> </ul>



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07 / 1999 - 07 / 2000	Moldova, Belarus, Ukraine, Georgia, Armenia, Azerbaijan, Turkmenistan Kazakhstan, Uzbekistan, Krgyzstan (€ 1,000,000)	MARKATOS LAMNIDIS ATHENS LAW FIRM Mr Thomas LAMNIDIS, Senior Partner (tel: +30 210 7264500)	Head of the Legal Team - Assistant Project Manager	<p><b>The INOGATE 97.04 Project “Follow-up on Institutional Issues”</b> aimed at the further institutional development of the INOGATE Umbrella Agreement through further protocols (Dispute Settlement, Investment Guarantee Trust Fund etc.), the <b>harmonisation of technical standards</b>, the establishment of <b>interconnections and border metering stations</b>, the <b>establishment of the INOGATE Technical Secretariat</b>, and the identification of energy transportation projects worthy of further technical support by the INOGATE Programme. <b>The expert managed the legal team, functioned as assistant Project Manager</b> and provided expert input on all deliverables of the project, including</p> <ul style="list-style-type: none"> <li>▪ the draft <b>Protocol on the Settlement of Disputes</b> prescribed the procedures of various types of disputes on the basis of the relevant international standards (ICC and UNCITRAL rules);</li> <li>▪ the draft <b>Protocol on the Investment Guarantee Trust Fund</b> created a "pre-fabricated" insurance framework to which an energy project might be attached, allowing for efficient and swift project structuring and implementation; this draft was accompanied by a concept paper entitled ‘Creating a regional scheme for the guarantee of foreign investments to be made for the implementation of the Multi-modal Oil Transportation System’ and model documents for the ‘Operating Rules of the INOGATE Investment Guarantee Trust Fund’ as well as a model document for the framework agreement for this Fund;</li> <li>▪ the draft <b>Protocol on the Construction and Operation of Gas Metering Stations according to European standards</b>, accompanied by a concept paper on ‘gas metering stations’;</li> <li>▪ the concept paper on the on the development of a <b>‘Regional Gas Measurement and Calibration Center’</b>;</li> <li>▪ extensive assistance to the European Commission for <b>the design and setup of the INOGATE Technical Secretariat</b>, conceived as the focal point of the INOGATE Programme and INOGATE Umbrella Agreement-based energy transportation projects;</li> <li>▪ legal evaluation of potential projects (of which the top 24 were selected);</li> <li>▪ the Scope / Prefeasibility Study for the development of the multimodal transportation scheme called the <b>‘Trans-Caucasian Multimodal Oil Transportation System’</b>, to increase the volumes of Caspian oil transported through the Supsa corridor using mainly available means and with a small-to-medium investment;</li> <li>▪ a <b>training manual</b> of about 180 pages in English and Russian, which was included in the website of the project, analysing the legal, financial and managerial aspects of hydrocarbon transport in the aforementioned region, based on the application of the Umbrella Agreement and aiming at the <b>capacity-building</b> of project beneficiaries and INOGATE stakeholders.</li> </ul>

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11 / 1997 - 05 / 1999	Moldova, Belarus, Ukraine, Georgia, Armenia, Azerbaijan, Turkmenistan Kazakhstan, Uzbekistan, Krgyzstan (€ 1,999,240)	MARKATOS LAMNIDIS ATHENS LAW FIRM Mr Thomas LAMNIDIS, Senior Partner (tel: +30 210 7264500)	Legal Compo- nent Manager - Assistant Project Manager	<p><b>The TACIS-INOGATE 96.07 Project “Institutional Issues and Strengthening of Regional Co-operation”</b> aimed at the drafting of up-to-date, <b>comprehensive country reports</b> on the legislation, institutional structure of the energy sector, financial and technical data of the beneficiary states with the purpose of proposing <b>legislative amendments in order for the regime governing interstate hydrocarbon transportation to become compatible between all the beneficiaries</b>. Within the course of the project, the Contractor became convinced that the ‘conventional’ approach to the harmonisation of the legislation of the beneficiary states was fraught with delays and risks so, in co-ordination with the Task Manager, revised the project implementation and opted for a more direct solution to the issues of the Project: the negotiation and drafting of a multilateral framework agreement (the "Umbrella Agreement") which would incorporate and consolidate all the issues related with interstate hydrocarbon transportation in a way combining maximum flexibility, minimisation of investment risks, acceptability by international financing mechanism, protection of the Beneficiaries' interests and protection of the environment.</p> <p>Following a series of four workshops and numerous missions to the beneficiaries, the project culminated in the <b>INOGATE Umbrella Agreement</b> on the Institutional Framework for the Establishment of Interstate Oil and Gas Transportation Systems <b>currently signed by 22 European and Asian states</b> and constituting a <b>major EU energy policy tool</b>.</p> <p>The project had a <b>major training / capacity-building component</b>, as it was necessary to develop a common toolbox of concepts and terms in order to discuss policy and institutional matters in the economic, legal, and technical detail and at the high political level required by the goals of the project. To that end, a bilingual 240-entry <b>Reference Book</b> covering economic, legal and technical aspects of oil and gas transportation and including a score of model documents, as well as an <b>active website</b> through which not only training material was disseminated but also regular contact between the beneficiaries and the INOGATE stakeholders was maintained.</p> <p><b>These comprehensive Country Reports, the INOGATE Reference Book and the INOGATE website were the precursors of the current INOGATE Technical Secretariat.</b></p> <p><b>The expert managed the legal team (EU and local), functioned as assistant Team Leader</b> (in the co-ordination with the Commission, the project consortium and the beneficiaries as well as in the drafting and quality control of all contractor output and communications) and provided expert input on all deliverables of the project, especially the Country Reports, the Reference Book and the INOGATE Umbrella Agreement.</p>

Date (from-to)	Location and budget	Company & reference person (name & contact details)	Position	Description
12 / 1995 - 04 / 2002	Moldova (€16,000,000)	MARKATOS LAMNIDIS ATHENS LAW FIRM Mr Thomas LAMNIDIS, Senior Partner (tel: +30 210 7264500)	Key Legal Expert	The <b>“Giurgiulesti Oil Terminal Project”</b> concerned the establishment and operation of an oil terminal on the Danube river by Greek investors and contractors and financing by commercial banks led by the EBRD. <b>The expert</b> participated in the drafting of a new Petroleum Law, provided legal support in the multilateral negotiations between the parties on complex contractual documentation (state performance guarantee, syndicated loan, shareholding, construction, management, and operation agreements), drafted a report on Ukraine’s claim on the project site (requiring the review of old Soviet records), and assisted in the compilation of a project dossier in order to secure financing.
08 / 1996 - 10 / 1997	Georgia (€ 238,000)	MARKATOS LAMNIDIS ATHENS LAW FIRM Mr Thomas LAMNIDIS, Senior Partner (tel: +30 210 7264500)	Key Legal Expert	The <b>EBRD Project C6006/ETC-95-12-36 “Poti Grain Terminal Project”</b> aimed at a 20-year concession to a private contractor and required close consultation with state authorities in order to draft and negotiate <b>Georgia’s very first concession contract</b> , which was subsequently used as a model for similar port development schemes. This enterprise required <b>considerable capacity-building</b> efforts (principally to the Ministry of Justice and the Poti Port Authority), in order to analytically present, discuss and implement the novel legal and institutional concept of the concession of a public infrastructure asset. <b>The expert</b> , through frequent missions to Georgia (where he set up and managed the contractor’s rep office), was heavily involved in the negotiations of consecutive drafts (totalling 28) of the concession contract, which he drafted himself, as well as the informal training of various high-ranking Georgian officials on the intricacies of concession schemes and IFI financing.

## 15. Other relevant information

- "Financing of Oil and Gas Transport Projects" (co-editor), reference book in English and Russian prepared within the framework of the TACIS-INOGATE 96.07 Project (1999).
- "The Aegean Sea Continental Shelf Case", article in "Paristame" ("Duly Represented"), the law review of the Young and Trainee Lawyers' Association of Pireaus, issue 6 (Fall 1995).
- "The Relationship Between Minority Rights and Self-Determination: An Analysis in the Light of Recent Developments", article in the European Law Students' Association Law Review, April '94.
- "Negotiations for Lawyers – Basic and Advanced Levels" seminars (23-24 February 2007, 23-24 March 2007)
- Advanced preparation of a Ph.D. thesis in Public International Law thesis on the subject "Minorities & Self-Determination: Prospects for the Future", under the supervision of the late Professor Krateros Ioannou, former Judge of the European Court of Justice, and Professor Stelios Perrakis, former General Secretary of the Greek Ministry of Foreign Affairs.
- Academic scholarship (Law, 1992-1993) from the "Alexander Onassis Public Benefit Foundation", Liechtenstein.
- Representation of Greece in the 1990 Jessup International Law Moot Court Competition (Washington, DC), the 1989 Model United Nations Conference (Toronto): Best ICJ Judge Award, and the 1989 Telders International Law Competition (The Hague).
- International Law Courses of the Hague Academy of International Law (summer 1990).
- Executive organiser of conference on "Investment Opportunities in Romania" held in Athens on 24/06/1999 and sponsored by the Hellenic Foreign Trade Board.
- Lecturer at the Immanuel Kant Baltic Federal University (Kaliningrad, Russian Federation) 2014 International Summer School (courses delivered: International Legal Project Management, Reconciling EU and Russian Energy Strategies – voted by the students as the two best courses of the School).